Is BEPS Good Policy?

Richard Vann Challis Professor of Law

Tokyo, IFA, 18 February 2015







- > Brief background to the Base Erosion and Profit Shifting (BEPS) project
- Action 11 on data (and policy)
 - Seems to be going nowhere
- The big policy picture: Can the corporate tax survive?
 - Questioning of arguments in the economic literature that it is doomed
- > The smaller (but still significant) policy picture ... does not exist in BEPS

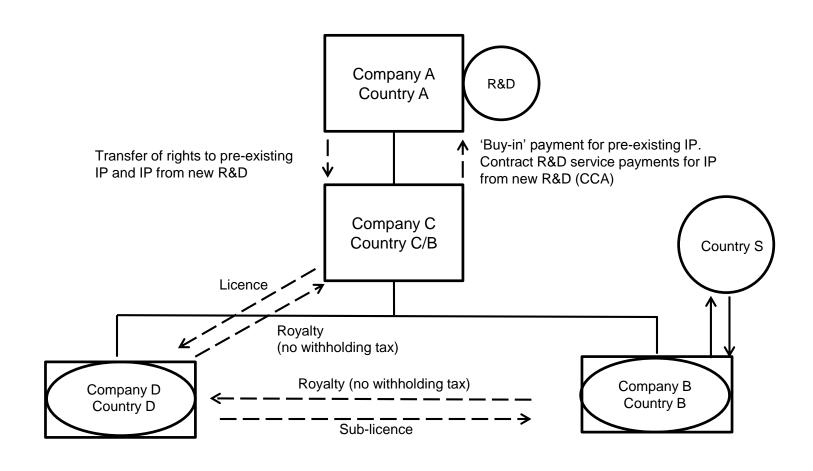


OECD/G20 BEPS Project 2012-2013

- The Google etc publicity 2010-2012
 - Commencement of work in OECD/G20 countries second half 2012
- OECD Report February 2013
 - Some discussion of policy of corporate income tax, largely of the negative modern public finance kind (see later)
- Action Plan July 2013
 - All action, little policy
 - Organised around three policies/themes
 - Coherence of the corporate income tax (Actions 2-5)
 - Taxing income where value adding activities occur (Actions 6-10)
 - Transparency (Actions 11-14)
 - With two cross-cutting issues
 - Digital economy (Action 1), multilateral treaty (Action 15)



Google (OECD+) A=US, B=IR, C=Bermuda, D=NL, S=sale/customer





BEPS Action Plan: Bold = DD/Report 2014 out Bold Italics = DD 2015 out, Plain = nothing out

Issue	Action	Output	Deadline
1 Digital economy	Address challenges	Report	9/14
2 Arbitrage	Neutralise	Treaty/domestic law	9/14
3 CFCs	Strengthen regimes	Domestic law	9/15
4 Interest deductions	Limit base erosion	Domestic law/TPG	9/15 12/15
5 Harmful tax practices	Counter more effectively	Identify OECD/non- OECD/revise criteria	9/14 9/15 12/15
6 Treaty abuse	Prevent	Treaty/domestic law	9/14 9/15
7 PE	Prevent avoidance	Treaty	9/15
8-10 TP Intangibles, risk, capital, abnormal contracts	Place of value	Treaty/Guidelines	9/14 9/15
11-13 Transparency TP Documentation	Disclosure, data & policy analysis	Recommendations/ Guidelines	9/14 9/15
14 Dispute resolution	Make effective	Treaty	9/15
15 Multilateral instrument	Identify issues, draft	Multilateral tax treaty	9/14 9/15



BEPS Project mid 2014-2015

- Brisbane G20 meeting endorsed deliverables published and endorsed in September by Finance Ministers
 - Digital economy
 - Hybrids
 - Harmful tax practices
 - Treaty abuse
 - Transfer pricing intangibles and documentation
 - Multilateral treaty
- Virtually no discussion of policy except:

"No or low taxation is not *per se* a cause of concern but it becomes so when it is associated with practices that artificially segregate taxable income from the activities that generate it" – BEPS Action Plan





 Action 11 is only real effort to address policy (though it reads as if it is all about data)

"Develop recommendations regarding indicators of the scale and economic impact of BEPS and ensure that tools are available to monitor and evaluate the effectiveness and economic impact of the actions taken to address BEPS on an ongoing basis. This will involve developing an economic analysis of the scale and impact of BEPS (including spillover effects across countries) and actions to address it. The work will also involve assessing a range of existing data sources, identifying new types of data that should be collected, and developing methodologies based on both aggregate (e.g. FDI and balance of payments data) and micro-level data (e.g. from financial statements and tax returns), taking into consideration the need to respect taxpayer confidentiality and the administrative costs for tax administrations and businesses."

- Request for input August 2014, comments published October 2014
- DD January 2015 now delayed to end March 2015: what is happening?



Can the corporate tax survive?

- Economic literature on mobile income
 - Views in OECD 2012 advice to Canada & Australia (eg increase GST, cut corporate tax rates) continues in 2014 Economic Surveys
 - Recent public reviews accepted literature (Australia 2009, Canada 2008, UK 2011, US 2005)
- BEPS by contrast proposes to reinvigorate the international corporate income tax
 - The arguments are still to be made an attempt follows



Focus on corporate income alone

- In a variety of ways the economic models and theories focus on capital income and ignore labour income
 - Widely agreed that taxation of labour income is distortive
 - Untaxed choices: Household production and leisure
 - Optimal tax theory suggests that if distortion in one part of system, it is likely not the optimal policy to remove distortions in another part of the system
 - Work of Apps and Rees





- Models often assume:
 - Perfect capital markets and mobility
 - Marginal investor non-resident tax exempt in home country
- Conclusion that source tax impossible
 - Investor will invest elsewhere and/or
 - Tax will be shifted to immobile factors
 - Policy recommendation is to reduce or do away with corporate income tax and taxation of income from capital generally
 - Taxes should be on immobile factors which are taken to be land, average employees, and consumption
- Capital market failures everywhere: global financial crisis or GFC



Segmentation of corporate returns

- Basic risk free rate of return can/should not be taxed
 - Unlimited borrowing/consumption tax style arguments
- > Tax return to risk symmetrically > with no net revenue
 - Focus on tax system whereas optimal tax shows need to view tax and transfer systems as a whole; corporates receive large transfers
- > Economic rents
 - Immobile can be taxed, mobile cannot be taxed (capital mobility again)
 - Impossible to observe line between risk and rents
 - Corporate returns are mixture of both varying over time (digital economy)
 - Rents are capitalised in prices and significant transitional issues for rent taxes



Model of firm ignores real taxpayers and incidence

- Company (modelled as black box with attributes of welfare maximising individual
- Avoids questions of incidence of corporate tax
 - Is efficiency not affected by incidence
 - See above incidence a consequence of shifting, not of efficiency
- Avoids issues of internal dynamics of firm
 - Rent-seeking executives
 - Moral hazard
 - Compare corporate literature



Modelling of investors in companies

- Investors cannot achieve better than general market or risk-free rate of return
 - Efficient market theory for public markets in securities
- Hence tax on flat rate of imputed return or something similar
 - What happens to the rents?
 - Do shareholders matter or not?
 - Hard to connect with other theories/models



The smaller (but still significant) policy picture

- Digital economy and tax claims of country of the customer
 - Postponed to after BEPS by Digital Economy Report
- Coherence of corporate income tax
 - Assumption that corporate income should be taxed somewhere (and not end up in havens where no activity occurs)
 - But where: Source (Actions 2, 4, 5) v Residence (Action 3)
- What is the purpose of the PE threshold and does the current threshold fit the policy in the modern world?
- What is the policy of the arm's length principle given the theory of the firm?
 - See also above regarding taxing the unobservable, risk and rents
- No attempt to articulate the policy and seek to implement it (taking into account path dependence, tax sovereignty, political dynamics)